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THE DIRECTOR OF CENTRAL INTELLIGENCE

National Intelligence Council

31 January 1983

MEMORANDUM FOR: Director

FROM

Milton Kovner

NIO for Western Europe

SUBJECT

: Your Meeting Today with

Ambassador Dailey

I noted from your calendar that you are scheduled to meet with Ambassador Dailey today. You might be interested in seeing the attached outgoing State cables prior to your meeting.

Milton Kovner

cc: DDCI

Distribution:

1 - DCI via

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1 - ER

1 - NIO/WE

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SECRET

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BOTH TO THE MISSIGN, AND HOST COUNTRY DEFICIALS AS APPROPRIATE.

5. FOLLOWING FOR POST INFORMATION ARE DRAFT TALKING POINTS ON THIS QUESTION WHICH FRE BEING PROVIDED TO THE OFFICE OF THE VICE PRESIDENT: SUGGESTED TALKING POINTS:

- -- RECOGNIZING THE GREAT IPPORTANCE OF THE INF ISSUE TO THE POLITICAL AND STRATEGIC CGHESION OF THE ALLIANCE, THE US HAS TAKEN STEPS TO IMPROVE DUR OWN EFFORT TO EXPLAIN THE ISSUE PUBLICLY.
- -- THE PRESIDENT HAS ASKED AMBASSADOR PETER DAILEY, US A MBASSADOR TO IMPROVE THE COORCINATION OF OUR OVERALL EFFORT.
- -- THE INTERAGENCY COMMITTEE WHICH AMBASSADOR DAILEY CHAIRS INVOLVES ALL THE CONCERNED AGENCIES OF THE GOVERNMENT, INCLUDING STATE, DEFENSE, ACDA, USIA, AND THE NSC. IT WILL BE ADDRESSING THE TIMELY HANDLING OF IMMEDIATE ISSUES IN THE PRESS, THE PREPARATION OF BACKGROUND DOCUMENTS AND SPEECHES, PROVIDING APPROPRIATE SPEAKERS FOR FORUMS IN THE US AND EUROPE. IN ALL OF THESE AREAS IT WILL BE IMPORTANT THAT WE WORK CLOSELY WITH ALLIED GOVERNMENTS.
- -- WE ARE NOT CONTEMPLATING A MASSIVE PROPAGANDA CAMPAIGN. CONTRAFY TO CERTAIN PRESS STORIES, WE HAVE NOT ALLOCATED \$65 MILLION TO THIS PURPOSE (THOSE FUNDS ARE FOR THE DEMOCRACY PROJECT.)
- -- WHILE WE ARE STRENGTHENING CUR JWN EFFORT. WE RECOGNIZE THAT THE FUNDAMENTAL TASK OF COPMUNICATING WITH EUROPEAN PUBLICS MUST BE INDERTAKEN BY EUROPEAN GOVERNMENTS. ALLIED GOVERNMENTS THEMSELVES ARE THE BEST JUDGE OF THE EFFECTIVENESS OF PAPTICULAR PUBLIC HANDLING APPRICACHES IN MEETING OUR COMMON SECURITY OBJECTIVES IN EACH ALLIED COUNTRY.
- -- WE WANT OUR EFFORTS TO SLPPCRT YOUR EFFORTS, AND WE WANT TO AVOID TAKING STEPS WHICH MIGHT CAUSE PUBLIC HANDLING PROBLEMS FOR YOU. TO ENSURE THE BEST POSSIBLE COORDINATION, I HAVE ASKED AMBASSADOR BURNS (DYESS, PRICE, RAAR, LOUIS) TO STAY IN CLOSE CONTACT WITH THE RESPONSIBLE PEOPLE IN YOUR GOVERNMENT ON THIS ISSUE.
- AMBASSADOR CONSIDERS APPROPRIATE) I WOULD REQUEST THAT YOU DESIGNATE A POLICY LEVEL POINT OF CONTACT FOR AMBASSADOR BURNS (DYESS, PRICE, RABB, LOUIS) IN ORDER TO ENSURE CLOSE COORDINATION ON THESE SUBJECTS.
- -- IF WE WORK CLOSELY TOGETHER, I AM CONFIDENT THAT OUF MUTUAL EFFORTS CAN SUCCEED IN CONVEYING TO THE PUBLIC THE VALIDITY OF THE COURSE THE ALLIANCE HAS CHOSEN ON INF...

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4. THE PRELIMINARY ACTION PLAN SHOJED INCLUDE THE

A. SPECIFIC OBJECTIVES

FOLLOWING INFORMATION AND IF POSSIBLE FOLLOW THIS FORPAT:

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B. TARGET AUDIENCES (POLITICAL PARTIES, MEDIA, PEACE GROUPS, ETC.)

- C. EFFECTIVE THEFES IN ADDRESSING THE PUBLIC AND SPECIFIC TARGET GROUPS
- D. IDENTITY AND CAFABILITY OF KEY COOPERATING HUST COUNTRY ORGANIZATIONS AND INDIVIDUALS (E.G. MINISTRY OF DEFENSE. FOLITICAL PARTIES: ATLANTIC COMMITTEES: PRESS COMMENTATORS, YOUTH DRGANIZATIONS).
- E. IDENTITY AND CAPABILITY OF KEY HOST COUNTRY ORGANIZATIONS AND INDIVIDUALS CHALLENGING NATO DEPLOYPENT DECISION.
- F. KEY DATES OF OPPORTUNITIES AND VULNERABILITIES; SCHEDULED GOVERNMENT ACTION, DEMONSTRATIONS, ETC. 6. SPEAKERS, SEMINARS, MEDIA PRODUCTS, IVS, AND OTHER USIA SUPPORT REGUIREC.
- IN THE CURRENT PUBLIC CEBATE OVER INF THE ALLIES PLST PLAY THE PAJOR ROLE IN COMMUNICATIONS WITH EUROPEAN PUBLICS. WE ANTICIPATE THAT POSTS WILL WORK CLOSELY WITH HOST COUNTRY COUNTER-PARTS ON THIS ISSUE. IN MANY COUNTRIES FULL DEVELOPMENT AND IMPLEMENTATION OF ACTION PLAN WILL REQUIRE EXPANDED CONSULTATION WITH THE HOST GOVERNMENTS AND GROUPS. BUT WE REQUEST THAT YOU NOT EXPAND SUCH CONTACT UNTIL AFTER THE VICE PRESIDENT'S TRIP. THE PRELIMINARY PLAN SHOULD INCLUDE PROPOSED APPROACHES AND PROJECTS YOU WOULD SUGGEST TO HOST COUNTRY INTERLOCUTORS AS A STARTING POINT FOR THE DEVELOPMENT OF
- A COMMON ACTION PLAN.

 6. THE PRELIMINARY PLAN MEED NOT REPEAT GENERAL ANALYSIS AND BROAD SUGGESTIONS ON CHANGING USP POLICY OR FOR HIGH LEVEL INTERVENTION SUCH AS THROUGH PRESIDENTIAL SPEECHES; ME HAVE ALREADY FACTORED YOUR EARLIER REPORTS ON THOSE SUBJECTS INTO OUR WORK. ME NOW SEEK YOUR GUIDANCE ON FOM TO BRING THE RESOURCE TOOLS OF PUBLIC DIPLOMACY:

 SPEAKERS, PRINT MATERIALS, THE MIRILESS FILE, SATELLITE TV, TELEPRESS CONFERENCES, IV GRANTS, PERSONAL CONTACTS, SEMINARS AND COOPERATION WITH FRIVATE SECTOR DRGANIZATIONS TO BEAR ON THIS ISSUE. BECAUSE OF THE COMPLEXITIES OF THE ISSUE AND THE SENSITIVITIES INVOLVED, THESE TOOLS WILL HAVE TO BE USED IN CLOSE COOPERATION WITH HOST GOVERNMENTS AND ORGANIZATIONS.
- 7. AS A STIMULUS TO YOUR THINKING AND AS A WAY OF ELICITING FIELD REACTION, WE ARE PROVIDING BELOW A LIST OF SECURITY-RELATED PROJECTS WHICH USIA HAS UNCERCONSIDERATION:
- A. AMPARTS: STEPS HE WOULD LIKE YOU TO TAKE ON SPEAKERS FOLLOW SEPTEL.
- B. INDIVIDUAL AND REGIONAL IN S STRESSING ARMS CONTROL ISSUES.
- C.PROGRAMS FOR WESTERN EURCPEAN SPEAKERS.
- D. TELEVISED DISCUSSION OF INF TO BE BROADCAST IN EURCPE.
- E. H AND E REEL OF NEWS CLIPS ON SOVIET MILITARY POWER.
- F. SATELLITE OF INTERVIEWS BY EUROPEAN CORRESPONDENTS WITH USG OFFICIALS.
- G. TV COOPS WITH EUROPEAN TV BROADCASTERS ON SECURITY ISSUES.
- H. 7 TO 10 MINUTE NON-VEREAL TV PRODUCT ON THE SOVIET THREAT.
- I. Q AND A STYLE EVERYMAN'S PAMPHLET ON ARMS CONTROL.
- J. 300-400 WORK WIRELESS FILE BYLINERS.

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K. CHRONOLOGY OF US ARMS CONTROL INITIATIVES.

L. REVISION AND DISTRIBUTION OF NATO FORCE COMPARISON

PAPER AND USE OF NATIS VTR ON FORCE COMPARISON.

M. SPECIAL PACKET OF ARTICLES AND PHOTOS ON INF.

N. INCREASE IN NUMER AND QUALITY OF FOREIGN PRESS CENTER BRIEFINGS ON SECURITY ISSUES AND INCREASING NUMBERS OF

TOURS.

O. MORE INTERVIEW POSSIBILITIES FOR RESIDENT FOREIGN CORRESPONDENTS WITH KEY OFFICIALS.

8. THIS IS A MOST COMPREHENSIVE REQUEST. BUT WE REED THE BENEFITS OF YOUR DETAILED THINKING AS WE SET THE USG PUBLIC AFFAIRS STRATEGY ON INF FOR THE MONTHS AHEAD AND REQUEST THAT YOU RESPOND BY FEBRUARY 3. WE WILL TREAT YOUR PLANS AS INITIAL SHETCHES THAT WILL CERTAINLY BE REVISED. DAM

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